

**Minutes**  
**Annual Business Meeting**  
**Massachusetts Fruit Growers' Association, Inc.**  
*New England Vegetable & Fruit Conference, Manchester, NH*  
*December 14, 2011*

The Annual Business Meeting was called to order at 12:30 PM by Vice President Andrew Martin. Vice President Parlee offered words of welcome to the membership. Forty individuals were present.

**Secretary's Report**

One hundred and one individuals paid membership dues in 2011. An additional 27 had previously committed to the 10-year-membership/matching program with the Massachusetts Society for Promoting Agriculture and the Commonwealth. Their active membership will continue through 2015. Below are the membership figures for 2004-11.

Category	2004	2005	2006	2007	2008	2009	2010	2011
Active members	43	39	51	40	41	90	81	73
Associate members	79	83	69	35	24	58	54	55
Courtesy members	16	15	16	16	16	16	16	16
Life members	7	7	8	8	7	6	6	5
<b>Total</b>	<b>145</b>	<b>144</b>	<b>145</b>	<b>99</b>	<b>88</b>	<b>170</b>	<b>156</b>	<b>149</b>

The 2011 Annual Business Meeting was on January 7, 2011, at the Commonwealth Quality Certification Meeting in Sturbridge, MA, and the Annual Summer Meeting was on July 18 at Parlee Farms in Tyngsborough, with approximately 80 people in attendance. The Board of Directors met on March 15 and November 16, 2011.

Minutes of the previous (January 7, 2011) Annual Business Meeting were presented, moved, seconded, and passed unanimously.

**Treasurer's Report**

The General Fund began the year with a balance of \$40,558.02. Receipts totaled \$18,581.08, and disbursements totaled \$23,449.87. The balance on December 5, 2010 was \$35,689.23. The Horticultural Research Fund began the year with a balance of \$295,502.13. A total of \$322.66 in receipts and \$6,459.42 in expenses occurred in 2011. The balance in the Horticultural Research Fund on November 30, 2011 was \$292,280.50. In 2011, the Horticultural Research Fund lost 1.1% in value (including income and expenses). The overall investment increase, however, was 1.0%. The Treasurer's Report was moved, seconded and passed. Details follow on the next two pages.

Ken Nicewicz, the Auditor, reported that the Treasurer's Report was complete and accurate as presented. The Auditor's Report was moved, seconded, and passed unanimously.

**Other Business**

The Marketing and Harvest Labor Committees and Trustees of the Horticultural Research Center presented brief reports. Rick Lablanc from MDAR reported on a program to place advertising in commuter trains promoting retail agriculture. The membership generally supported this effort, and the Directors will discuss a contribution on behalf of apple sales at their February meeting.

Ken Nicewicz reported on current progress with the development of an endowment to support a position at UMass (Ronald J. Prokopy Extension Assistant Professor of Fruit Insect Pest Management). He reported that prospects were good for a few significant contributions and additional efforts are underway to secure those prospects and to evaluate others. It was moved that *the Endowment Committee continue working on this*

project with the possibility of coming to the Association or the membership for additional funds. The motion was seconded and passed unanimously.

### **Nominations Committee Report and Elections**

On behalf of the Nominations Committee, Autio presented a slate of candidates for officers and directors, including Andrew Martin for President, Al Rose, Glenn Cook, and Joann Dinardo for Vice Presidents, Wes Autio for Secretary and Treasurer, Ken Nicewicz for Auditor, and Frank Carlson, David Chandler, Larry Doe, Brad Morse, Andre Tougas, and Mo Tougas for Directors. No additional nominations were received from the floor. Nominated candidates for president, vice president, secretary, treasurer, and auditor were elected. Frank Carlson, David Chandler, Andre Tougas, and Mo Tougas were elected as directors for 3 years.

The meeting was adjourned at 1:15 PM.

Respectfully submitted,  
Wesley R. Autio, *Secretary/Treasurer*

### **GENERAL FUND**

<b>Balance -- Bank of America + PayPal, 12/31/10</b>		<b>\$40,558.02</b>
<b>Receipts</b>		
Active member dues -- 2011	\$9,163.73	
Associate member dues -- 2011	\$1,374.17	
Active member dues -- 2012	\$194.15	
Associate member dues -- 2012	\$25.00	
Interest	\$3.58	
Summer Meeting	\$2,603.31	
SCB Grant -- Autio	\$3,297.67	
Horticultural Research Fund donations	\$639.45	
UMass Programs, Publications, general donations	\$1,483.99	
UM Cold Spring Orchard R & E Center donations	\$514.45	
IPM donations	\$524.16	<b>\$19,823.66</b>
<b>Disbursements</b>		
Administration	\$4,003.47	
Secretary/Treasurer salary	\$2,800.00	
Summer meeting	\$2,388.75	
Affiliations	\$560.00	
US Apple Association	\$6,118.00	
Specialty Crops Grant -- Clements	\$300.00	
SCB Grant -- Autio	\$3,297.67	
Web site	\$515.00	
Ag. Day at the Statehouse	\$150.00	
Miscellaneous	\$47.81	
Transfer to MFGA Hort. Res. Fund	\$639.45	
UMass Programs, Publications, general donations	\$4,483.99	
UM Cold Spring Orchard R & E Center donations	\$514.45	
IPM Donations	\$524.16	<b>-\$26,342.75</b>
<b>Balance -- Bank of America &amp; PayPal, 12/31/11</b>		<b>\$34,038.93</b>

**HORTICULTURAL RESEARCH FUND**

<b>Balance -- Bank of America, 12/31/10</b>		<b>\$5,291.60</b>
<b>Receipts</b>		
General donations	\$319.10	
From Merrill Lynch account	\$5,000.00	
Interest	\$3.74	<b>\$5,322.84</b>
<b>Disbursements</b>		
Checks and service fees	\$135.00	
Sincuk, Krupa, Autio Grant	\$4,055.00	
Clements Grant	\$369.42	
Greene Grant	\$1,900.00	<b>-\$6,459.42</b>
<b>Balance -- Bank of America, 12/31/11</b>		<b>\$4,155.02</b>
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<b>Balance -- Merrill Lynch, 12/31/10</b>		<b>\$290,210.53</b>
<b>Cash -- 12/31/11</b>		<b>\$10,621.39</b>
<b>Transfer to Savings Account</b>		<b>\$5,000.00</b>
<b>Investments (value as of 12/31/11)</b>		
GENERAL ELECTRIC	\$17,910.00	
EXXON MOBIL CORP COM	\$16,952.00	
PHILIP MORRIS INTL INC	\$15,696.00	
SECTOR SPDR INDUSTRIAL	\$10,125.00	
RYDEX ETF TR INDEX FUND S&P500 EQUAL WEIGHTED	\$9,256.00	
AUTOMATIC DATA PROC	\$8,209.52	
HEALTH CARE SELECT SPDR	\$7,805.25	
UNITED TECHS CORP COM	\$6,578.10	
WAL-MART STORES INC	\$7,171.20	
MATERIALS SELECT SECTOR SPDR FUND	\$6,700.00	
GENL DYNAMICS CORP COM	\$6,906.64	
PAYCHEX INC	\$6,925.30	
AMEX TECHNLOGY SELCT SPDR	\$6,362.50	
EMERSON ELEC CO	\$5,823.75	
ISHARES MSCI EAFE INDEX FUND	\$5,943.60	
ALTRIA GROUP INC	\$5,930.00	
KRAFT FOODS INC	\$5,155.68	
SECTOR SPDR CONSMRS STPL	\$4,873.50	
ISHARES MSCI EAFE SMALL CAP	\$3,476.00	
SECTOR SPDR FINANCIAL	\$3,250.00	
ISHARES MSCI BRAZIL FREE INDEX FUND	\$2,582.55	
SECTOR SPDR UTILITIES	\$2,698.50	
ISHARES DJ US TELCOMMUNI SECTOR INDEX FUND	\$2,100.00	
ISHARES MSCI EMERGING MKTS INDEX FD	\$1,897.00	
GOLDMAN SACHS GROUP INC GLB	\$10,628.42	
BP CAPITAL MARKETS PLC COMPANY	\$10,678.10	
FIFTH THIRD BANK SUBORDINATED	\$10,025.60	
SENIOR HOUSING PROP TRUS	\$9,855.50	
AMERICAN INTL GROUP	\$9,638.40	
ROYAL BK OF SCOTLAND PLC	\$9,377.00	
GENWORTH FINANCIAL INC	\$9,177.50	
HSBC FINANCE CORP	\$9,631.80	
GOLDMAN SACHS GROUP INC SER NOTZ	\$9,710.30	
BLOCK FINANCIAL CORP COMPANY	\$9,179.91	
ARROW ELECTRONICS INC	\$5,006.45	
ARCELORMITTAL GLB	\$9,559.80	\$282,796.87
<b>Balance -- Merrill Lynch, 12/31/11</b>		<b>\$293,418.26</b>
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<b>Total Balance -- Horticultural Research Fund</b>		<b>\$297,573.28</b>